

5 September 2008



See the possibilities

To all JAI customers:

LAST PURCHASE NOTIFICATION - TM/RM-6 SERIES, TM/RM-7 SERIES, TM/RM-200/300 SERIES, TM/RM-250/260 SERIES

JAI is pleased to announce the completion of the CV-A55IR camera. This new camera, in combination with our existing CV-A50IR model, provides our customer base with two excellent and affordable products for applications requiring a 1/2" monochrome interlaced camera. Both of these newer cameras have 1/2" monochrome sensors with excellent sensitivity in both the visible and near IR spectrums. And both are available with either EIA (RS-170) or CCIR interfaces, depending on the customer's needs. The cameras also provide multiple control methods to suit different customer preferences. The CV-A50IR has no switches and utilizes RS-232C commands to control the camera, while the CV-A55IR is equipped with rear panel switches and adjustable back focus.

As a result of the availability of these cameras, and in an effort to continuously optimize our product portfolio, we have chosen to discontinue the following models:

TM-6AS	TM-7CN	TM-200	TM-250NIR	TM-300
TM-7AS	RM-7CN	RM-200	RM-250NIR	RM-300
RM-7AS	TM-6EX	TM-200NIR	TM-260	TM-300NIR
TM-6CN	RM-6EX	RM-200NIR	RM-260	RM-300NIR
RM-6CN	TM-7EX	TM-250	TM-260NIR	
	RM-7EX	RM-250	RM-260NIR	

These are all 1/2" monochrome interlaced cameras with lower performance than our newer models. Current customers are encouraged to consider as replacements the CV-A50IR or the new CV-A55IR models, which have been given favorable pricing as part of this transition. The sizes of the CV-A50IR and the CV-A55IR are such that, in many cases, they will be able to replace the discontinued models with minimal re-design. The CV-A50IR has a form factor of 29mm x 44mm x 66mm, while the CV-A55IR has a housing of 35mm x 44mm x 58mm.

All of the discontinued models listed above are now subject to a 6 month last purchase opportunity as follows:

We will honor orders placed no later than the 5th of March, 2009.

For the following models -- TM-6EX, RM-6EX, TM-7EX, RM-7EX, TM-6AS, TM-7AS, TM-250, RM-250, TM-250NIR, RM-250NIR, TM-260, RM-260, TM-260NIR, RM-260NIR -- additional conditions may apply. Please contact your JAI factory sales representative if you need to place last-time buy orders on these products.

Should you have any questions regarding these last-time buy opportunities, or regarding replacement/upgrade strategies for your customers, please feel free to contact your local JAI account manager.

Best regards,

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